



**USAID**  
FROM THE AMERICAN PEOPLE



# NEW PARTNERSHIPS INITIATIVE

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## SPECIAL ANNIVERSARY EDITION

### NPI Celebrates First Year of Innovative Development

The New Partnerships Initiative has created more avenues and opportunities for innovative ideas that advance USAID's mission of saving and improving the lives of people everywhere. Read how NPI is changing the way USAID does business and measures its impact.

[Read about NPI year one](#)

# A Message from USAID's Acting Administrator

John Barsa, USAID Acting Administrator, emphasizes the Agency's continued commitment to the safety of its implementing partners and discusses the importance of bringing in new and underutilized partners through the New Partnerships Initiative.



## The New Partnerships Initiative: Reflections on Year 1

### Building a Universe of Great Ideas and Great Partners

“To deliver on the Journey to Self-Reliance, it is essential we invest in building a new universe of great ideas and harness the talent of organizations across our partner countries,” writes Dr. Alma Crumm Golden. Read her reflections on the power of partnering with local organizations and how the Agency is capitalizing on the ingenuity, insight, and expertise of partners around the world.

[Read  
more](#)

# Diversifying the Agency's Partner Base and Achieving More Effective Local Engagement

Fourteen NPI awards later, and with dozens more anticipated, Randy Tift, USAID Chief Acquisition and Assistance Policy Officer and one of NPI's architects, looks back on the initiative's first year and reflects on the framework that was put in place to diversify USAID's partner base and change how the Agency partners to achieve more effective local engagement.

[Read the Q&A](#)



## NPI's Forward Momentum

### NPI Progress: Year One Timeline

The New Partnerships Initiative began as an idea to streamline USAID's awards process and make it more inclusive.

View the NPI Year 1 timeline of key milestones and activities from the December 2018 launch of the Acquisition & Assistance Strategy (which called for NPI) through April 28, 2020 when the Acting Administrator announced the NPI Action Plans for all USAID Missions.



[See the NPI timeline](#)



## The Concept Note: The Good, the Bad, and the Utterly Ugly

### Pope Advises on the "Perfect" Concept Note

Through the course of his decades-long career at USAID, senior contracting and agreement officer Chuck Pope has seen thousands of concept notes. Read his reflections on what goes into a superior submission.

[Read more](#)

## Resources



### The NPI Process

Through NPI, we've simplified the process of working with USAID. Applicants can submit a five-page concept note. From there, the Agency works hand-in-hand with the applicant.



### Key NPI Definitions

What's a new partner or underutilized partner? Read about USAID's New Partnerships Initiative's definition of terms that guide funding decisions.



### Working with USAID

USAID has a host of resources available online for businesses and organizations that are new to working with the Agency. Click on the link above to access those resources.

Visit [usaid.gov/NPI](https://www.usaid.gov/NPI) for the latest funding opportunities.

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