**DEVELOPMENT INNOVATION VENTURES**

**Application Guidelines**

Open innovation inspires new solutions to the critical challenges affecting millions around the world. In the spirit of open innovation, Development Innovation Ventures (DIV) supports groundbreaking ideas to transform lives by providing flexible, tiered grant funding to test new ideas and models, take strategic risks, build evidence of what works, and advance the best solutions.

DIV funds innovations that demonstrate the three guiding principles of: a) rigorous evidence of impact, b) cost-effectiveness, and c) a viable pathway to scale and sustainability. We accept proposals year-round from any type of organization, and in any sector and country in which USAID works. We accept proposals for funding at the following stages:

* **STAGE 1:** Proof of Concept (up to $200,000)
* **STAGE 2**: Testing and Positioning for Scale (up to $1,500,000)
* **STAGE 3**: Scaling (up to $5,000,000)
* **Evidence** **Generation** (up to $1,500,000)

**For detailed information about DIV, the evaluation criteria, and examples of previously funded innovations, please visit** [**www.usaid.gov/div**](http://www.usaid.gov/div)**.**

**Before you begin your application, please take the time to read through the resources below. These resources will help to ensure that your innovation meets our requirements.**

1. Take the [DIV Self-Screening Questionnaire](https://www.surveymonkey.com/r/Y6NXNP7) to determine if your innovation is a good fit for DIV.
2. Please review DIV’s [Annual Program Statement (APS)](https://www.usaid.gov/div/aps). This document provides a detailed description of the DIV program and of DIV’s application requirements for each funding stage.
3. If you have determined that your innovation is a good fit for DIV, please be sure to [register](https://www.sam.gov/SAM/) in the [System for Award Management (SAM)](https://sam.gov/SAM/pages/public/index.jsf) before submitting an application. You will be required to provide a [Dun and Bradstreet Universal Numbering System (DUNS)](https://fedgov.dnb.com/webform/displayHomePage.do) Number in the application. If you do not have a DUNS number, you may apply [here](https://fedgov.dnb.com/webform/).
4. Visit <https://www.usaid.gov/div/apply> for tips and instructions on how to submit your online application.
	1. You will need to create an account on the online application portal. You may use this account to work on the application over time and check the status of your application.
	2. Your application will save automatically and continuously as you work on the application; therefore, there is no need to “save” your application.
	3. The application is plain text only.
	4. Please note that there are three sections to the online application. You must complete all sections of the application to be considered for funding.
	5. Once you submit an application, you will not be able to edit your application.
	6. Applications submitted via post or email will not be reviewed.
5. Please submit only one application per project and project team.
6. Be clear and concise. While each field has limits on the amount of text, there is no need to fill the space provided.

**DEVELOPMENT INNOVATION VENTURES**

**Sample Application Form**

***This is a sample application form. Once you are ready to submit your application, please visit the online application portal to submit your actual application. DIV will not review applications submitted via post or email.***

***Please provide accurate information to the full extent of your organization’s knowledge.***

**\* Required field**

**SECTION 1: ORGANIZATION INFORMATION**

Organization Name\*: (max. 80 characters):

Organization Type\*: [*Picklist selection: Academic, Nonprofit/NGO, For-profit, Federal Agency, Foreign Government, Multilateral, Other*]

Website:

**ORGANIZATION ADDRESS**

Country\*: [*Country List*]

Street Address\*:

City\*:

State/Region\*:

Zip Code/Postal Code\*:

In which country is your organization legally incorporated?\* [*Country List*]

How many employees are in your organization??\* [*Picklist: Large (300+), Medium (<300), Small (<50), Micro (<10 employees)*]

**CONTACT INFORMATION**

|  |  |
| --- | --- |
| Primary Point of Contact\*(Founder/CEO/Principal Investigator) | Secondary Point of Contact (optional) |
| First Name: | First Name: |
| Last Name: | Last Name: |
| Title: | Title: |
| Work email: | Work email: |
| Work Phone: | Work Phone: |
| Gender: [*Male/Female/Other*] | Gender: [*Male/Female/Other*] |
| Under 30-years-old? [*Yes/No*] | Under 30-years-old? [*Yes/No*] |

**SECTION 2: PROJECT OVERVIEW INFORMATION**

**Project Title** (max. 80 characters)\*:

**Please specify to which DIV Stage you are applying**\*: [*Stage 1/2/3/Evidence*]

The table below summarizes the purpose of each funding stage. For complete information about the distinct conditions and requirements of each funding stage, please review DIV’s Annual Program Statement (APS) in full.

|  |  |  |  |
| --- | --- | --- | --- |
| **Stage 1** | **Stage 2** | **Stage 3** | **Evidence** |
| Proof of Concept / Initial Testing | Testing / Positioning for Scale | Scaling | Evidence Generation |
| Up to $200,000 | Up to $1,500,000 | Up to $5,000,000 | Up to $1,500,000 |
| DIV funds Stage 1 awards to support the piloting of innovations in a developing country context. Innovations must be post-prototype and ready to be field-tested.  | DIV funds Stage 2 awards to support further testing and expansion of innovations. Applicants will have already conducted successful pilot testing and be ready to rigorously test an innovation’s impact or market viability. | DIV funds Stage 3 awards to transition proven approaches from piloting and testing to widespread scaling in new contexts or new geographies. Applicants should have completed the activities for Stage 2 innovations, with or without prior DIV support. | DIV funds Evidence Generation grants for evaluations of development approaches that are widely used but do not already have sufficient evidence from rigorous evaluations of causal impact and cost-effectiveness. |

**Total Funding Requested (in USD)\*:**

**Proposed Cost Share (in USD)\*:**

*Please specify the amount your organization or a partner organization can contribute towards the total cost of the project in addition to funding requested from DIV. It can be the value of labor hours or equipment/machinery, already owned or donated, which you will use to perform grant activities. Cost-share is not required. DIV reminds applicants that voluntary, committed cost-sharing becomes a binding requirement of the award if USAID issues an award.*

**With what type(s) of organization(s) do you plan to partner (if any)\*?***Picklist selection(s): Academic, Nonprofit/NGO, For-profit, Federal Agency, Foreign Government, Multilateral, Other,* *None*

**Which of the following best describes the sector(s) your innovation addresses?**

**Primary Sector** (select one)\*:

**Secondary Sector(s)**, if any:

*Picklist selection: Agriculture/Food Security, Democracy/Governance, Disaster Relief/Humanitarian Assistance, Economic Growth, Education and Training, Energy, Environment, Health, Water Sanitation and Hygiene, Other: please specify*

**Where will this project take place?**

**Primary Country** (select one)\*: [*Country List*]

**Secondary Country/Countries**, if any: [*Country List*]

**Does your organization have a long-term or permanent office in the country or countries where the project will take place?\*** [*Yes/No*]

**Expected duration of project activities in months** (max. 36 months)\*:

**Expected source of financial support at scale to ensure the long-term sustainability of the innovation\***: [*Public, Private, Hybrid*]
*Public: Local, State, or Federal Government; Multilateral Donor; Higher Education Institution; NGO*

*Private: Businesses, Financial Institutions, Entrepreneurs, Investors, Philanthropies, and Foundations*

*Hybrid: A combination of public and private sources of financial support*

**Has the applicant received funding for this or a similar project from any of the following**?\*

DIV\*: [*Yes/No*] If ‘Yes’, please provide the grant/award number

USAID (other than DIV)\*: [*Yes/No*] If ‘Yes’, please specify USAID Program/contact

U.S. Government\*: [*Yes/No*] If ‘Yes’, please specify

**Has the applicant submitted this or a similar project for funding consideration to any of the following?\***

DIV\*: [*Yes/No*] If ‘Yes’, please provide the application number

USAID (other than DIV)\*: [*Yes/No*] If ‘Yes’, please specify USAID Program

U.S. Government\*: [*Yes/No*] If ‘Yes’, please specify

**Has the applicant ever received any USAID funding in the past for other projects?\***  [*Yes/No*]

**How did you hear about DIV?\*** [*Please specify*]

*Picklist selection: USAID Staff, USAID Website/Newsletter, DIV Website/Newsletter, DIV grantee, USAID Implementing Partner, Global Innovation Exchange, Conference, Press, Social Media, Other*

**SECTION 3: DETAILED PROJECT INFORMATION - STAGE 1/2/3 APPLICATIONS**

**FOR APPLICATIONS FOR EVIDENCE GENERATION GRANTS, PLEASE GO TO PAGE 10**

*Please review the selection criteria available in the Annual Program Statement as guidance to answer the following long-form questions.*

*Additional guidance is included in the text boxes. Please read the guidance closely and provide detailed responses in order to have the greatest likelihood of advancing to the due diligence phase. Answers should be appropriate given the stage and the intended pathway to scale of your innovation.*

*Please include citations or sources for assertions or references where applicable.*

**DETAILED PROJECT INFORMATION: Stages 1, 2, or 3**

1. **What is the problem affecting the base of the pyramid that your innovation or solution addresses?\***

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| *What is the problem and how does it impact the lives of people at the base of the pyramid (i.e., those living on less than $5 per day, and especially less than $2 per day)? How would solving this problem improve people's lives? How many people does this issue impact in the country/countries you are working in, and globally? Please do not describe your innovation or solution here; it should be addressed in Question #2.* |

Max. Characters: 4,000

1. **What is your innovation or solution? Please clearly describe the theory of change and cite the evidence linking your innovation to its intended impact.\***

|  |
| --- |
| *For Stage 1-3 applications, please describe your innovation. For applicants scaling through public and philanthropic resources, please explain how your innovation will generate or build on an evidence base. For market-based solutions, please include evidence of demonstrated demand or evidence that the innovation fills an identifiable need in the market.**For Evidence Generation applications, please describe the solution and how your work will build on existing evidence and contribute to knowledge of what works.* |

Max. Characters: 4,000

1. **Who does your innovation or solution impact?\***

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| *Explain who specifically is impacted by the problem and who is expected to benefit from your innovation or from the solution (e.g., different genders, age groups, income levels, minorities).* |

Max. Characters: 2,000

1. **What has been achieved to date and how many people does your innovation or solution currently serve? What specific social outcomes do you expect your innovation to achieve over the next 5 years? Please specify how you estimate the number of people served and the magnitude of impacts.\***

|  |
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| *For Stage 1-3 applications, what results have you demonstrated thus far? How many people currently benefit from your innovation? Describe the projected future impact of your innovation in terms of the number of beneficiaries and ultimate impacts/outcomes (e.g., improved learning, health outcomes, increase in household income, etc.). Specify the magnitude of impacts (e.g., a XX% reduction in chronic malnutrition; a $Y increase in household income, etc.). We understand precise estimates may be difficult to calculate; we are interested in the logic used to approximate these numbers. Please include explanations of your assumptions and supporting calculations to demonstrate how you reached your estimates and be as concrete as possible. For market-based solutions, please include the revenue, price, and quantity sold figures, and note how these are forecasted to change in the next 5 years. Lastly, please address whether your innovation has been piloted and what you have learned from piloting.**For Evidence Generation applications, what results has the solution demonstrated thus far? How many people currently benefit from the solution? Where? Please respond to questions relevant to the solution noted in the paragraph above, and indicate the annual budget allocated to supporting this solution, and from what sources.* |

Max. Characters: 2,000

1. **Clearly state what might make your innovation or solution better, more cost-effective or more appealing than alternatives?\***

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| *What alternative solutions already exist to the problem your innovation or solution addresses in the geographic area where your innovation is implemented? How, specifically, does your innovation or solution differ? What are the advantages of your innovation compared to existing solutions (i.e., why does the solution have the potential to be incrementally or radically better than the standard development practice)? What is the total cost of your innovation or solution compared to existing solutions? Specify why your solution has the potential to have a greater impact per dollar than alternative ways of addressing the same development challenge.* |

Max. Characters: 4,000

1. **How will your innovation scale and be funded sustainably? Please explain the revenue model (public, private, or hybrid) and how your innovation will reach millions of people. Describe how the activities in the application will generate critical proof points for your intended pathway to scale. How will DIV funding play a catalytic role in your innovation’s path to scale?\***

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| *Please describe your model for scaling up and whether you will rely on donor/government funding, a commercial model, or a mix of donor/government/commercial/philanthropic funds (i.e. hybrid). If you anticipate a mixed source of funds in the future, indicate what % of each source you expect to rely on after DIV funding. Based on your pathway to scale, how will DIV funding play an enabling or catalyzing role in the expansion of your innovation? For innovations intended to scale commercially, please explain your revenue model, break-even projections, customer segmentation, cost assumptions, and the role of any stakeholders expected to provide financial or other material support. For innovations intended to scale publicly, please explain how you will generate the sustained public funds, or partnerships, required for scale. For all innovations, to what extent will the end buyer or user, whether government, organization, or individual customer, be able to afford your innovation?*  |

Max. Characters: 4,000

1. **What evaluation methodology will you use to measure the success of your innovation? Please describe your study design and research methodology.\***

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| *Potential evaluation methodologies from which to choose include: (a) client or beneficiary surveys, interviews, case studies; (b) sales or usage measures; (c) before and after data from clients/beneficiaries; or (d) an impact evaluation measuring causal outcomes. For impact evaluations, please include a) your research questions, b) sampling frame, c) power calculations, and, if a randomized control trial (RCT), d) your unit of randomization and randomization strategy. For evaluation methods other than an impact evaluation, please describe how your evaluation method will collect data on your innovation’s intended impact on development outcomes or proxies for such outcomes. For example, how will you determine that more sales of your innovation will result in improved development outcomes? Stage 3 applicants should describe their plans to continue to assess their innovation’s social impact at scale.**For all studies, please include the steps you will take to ensure your research influences policy/businesses (i.e., dissemination strategy), and any other details you think are needed to understand your study design or research methodology.* |

Max. Characters: 4,000

1. **What relevant metrics/key performance indicators (KPIs) will you use to track your innovation’s performance and how will you collect the data?\***

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| *Please list relevant metrics/KPIs and your corresponding targets over the next five years. Example KPIs include: # of direct customers/beneficiaries; key outcomes, including magnitudes of social outcomes (e.g., XX% reduction in chronic malnutrition, $XX increase in household income); adoption rate by customers/beneficiaries; fully loaded costs per customer/beneficiary; capital raised; and ratios of revenue to cost. DIV understands that these indicators and targets may change over time.* |

Max. Characters: 2,000

1. **First, list and describe all major activities you will execute for the proposed project and the approximate amounts to be spent on each activity. Second, of the total budget, specify the total amounts to be spent on major budget categories (e.g., salaries, travel, data collection/analysis, implementation, R&D, other costs relevant to the innovation or solution).\***

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| *List all major activities in the order they will take place and indicate the approximate budget required for each activity and each major budget category. Amounts should be in US Dollars and estimates based on intentional and critical thought.* |

Max. Characters: 2,000

1. **What are the biggest challenges or risks you expect to encounter and what measures will you take to mitigate them?\***

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| *All innovations and research face challenges in achieving scale. Please identify the most important challenges (e.g., issues generating revenue, supply chain issues, political economy issues, policy requirements, legal regulations, delays in roll-out, threats to validity of evidence, low statistical power) you may encounter and how you plan to address them.* |

Max. Characters: 4,000

1. **Please provide an overview of the lead implementing organization and include relevant past experience implementing similar activities. Describe why this organization is uniquely positioned and has the capacity to solve the problem. Please provide your organization’s Dun and Bradstreet Universal Numbering System (DUNS) Number.\***

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| *What is the lead implementing organization’s area of expertise and mission? Please provide detailed information on relevant past experience. Make sure to highlight the lead organization’s core competencies as they relate to addressing the problem statement.**What is your DUNS Number? Please register in the System for Award Management (SAM) at www.SAM.gov before submitting this application. A DUNS Number is required to register on SAM.gov. If you do not have a DUNS Number, please apply at https://fedgov.dnb.com/webform. DIV will confirm SAM.gov active registration using the DUNS Number provided in this application.* |

Max. Characters: 2,000

1. **Who are the key team members for implementation of grant activities and what is their level of effort (LOE)? \***

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| *Please provide a list of each key team member contributing to grant activities. For each team member, specify their percentage level of effort (LOE) for project activities, include a one or two sentence summary of relevant skills and experience, and describe how she/he will contribute to grant activities (i.e., CEO Jane Doe (50 % LOE) Doe has worked on a and b since 2004. She will be responsible for x, y, and z.).* ***Please DO NOT include entire CVs.*** *[Note: LOE is the percentage of 100% of an individual’s working schedule.]* |

Max. Characters: 2,000

1. **Describe key partner organizations, co-funders and/or major clients, and explain how they have demonstrated their commitment to participating in the project activities. What skills/experience or resources will they contribute to implementing or scaling the innovation? What are their roles and responsibilities?\***

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| *Do you plan to work with any non-governmental organizations, government ministries, service providers (i.e., health centers, schools), universities/research institutions, private sector companies, etc. at this stage? For each partner, co-funder, and major client, please specify whether they entered into a formal agreement or indicated verbal interest and indicate the specific contribution or role they will play. Please specify which organizations are providing financial support for this project and the amount committed. Lastly, if an innovation or impact evaluation depends on the support of another organization/institution to be implemented or scaled, please mention the extent to which the lead organization is working with them.* |

Max. Characters: 2,000

1. **Please provide up to three (3) professional references who can speak to the past performance and ability of the applicant.\***

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| *Please include references’ name, organization, email, and phone number. References should be able to attest to and validate the applicant’s ability to work effectively, achieve results, and successfully implement similar activities within the past three (3) years. Personal references are acceptable in cases in which a professional reference is not available.* |

Max. Characters: 2,000

1. **Please use the space below to list additional citations in support of this project. Only content written in the application will be reviewed; these citations will be used to verify factual accuracy if necessary.\***

|  |
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| *Please list citation URLs or publication information.* |

Max. Characters: 2,000

**SECTION 3: DETAILED PROJECT INFORMATION – APPLICATIONS FOR EVIDENCE GENERATION GRANTS**

*Please review the selection criteria available in the Annual Program Statement as guidance to answer the following long-form questions.*

*Additional guidance is included in the text boxes. Please read the guidance closely and provide detailed responses in order to have the greatest likelihood of advancing to the due diligence phase. Answers should be appropriate given the stage and the intended pathway to scale of your innovation.*

*Please include citations or sources for assertions or references where applicable.*

**DETAILED PROJECT INFORMATION: Evidence Generation**

1. **What is the problem affecting the base of the pyramid that your innovation or solution addresses?\***

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| *What is the problem and how does it impact the lives of people at the base of the pyramid (i.e., those living on less than $5 per day, and especially less than $2 per day)? How would solving this problem improve people's lives? How many people does this issue impact in the country/countries you are working in, and globally? Please do not describe your innovation or solution here; it should be addressed in Question #2.* |

Max. Characters: 4,000

1. **What is your innovation or solution? Please clearly describe the theory of change and cite the evidence linking your innovation to its intended impact.\***

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| *For Stage 1-3 applications, please describe your innovation. For applicants scaling through public and philanthropic resources, please explain how your innovation will generate or build on an evidence base. For market-based solutions, please include evidence of demonstrated demand or evidence that the innovation fills an identifiable need in the market.**For Evidence Generation applications, please describe the solution and how your work will build on existing evidence and contribute to knowledge of what works.* |

Max. Characters: 4,000

1. **Who does your innovation or solution impact?\***

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| *Explain who specifically is impacted by the problem and who is expected to benefit from your innovation or from the solution (e.g., different genders, age groups, income levels, minorities).* |

Max. Characters: 2,000

1. **What has been achieved to date and how many people does your innovation or solution currently serve? What specific social outcomes do you expect your innovation to achieve over the next 5 years? Please specify how you estimate the number of people served and the magnitude of impacts.\***

|  |
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| *For Stage 1-3 applications, what results have you demonstrated thus far? How many people currently benefit from your innovation? Describe the projected future impact of your innovation in terms of the number of beneficiaries and ultimate impacts/outcomes (e.g., improved learning, health outcomes, increase in household income, etc.). Specify the magnitude of impacts (e.g., a XX% reduction in chronic malnutrition; a $Y increase in household income, etc.). We understand precise estimates may be difficult to calculate; we are interested in the logic used to approximate these numbers. Please include explanations of your assumptions and supporting calculations to demonstrate how you reached your estimates and be as concrete as possible. For market-based solutions, please include the revenue, price, and quantity sold figures, and note how these are forecasted to change in the next 5 years. Lastly, please address whether your innovation has been piloted and what you have learned from piloting.**For Evidence Generation applications, what results has the solution demonstrated thus far? How many people currently benefit from the solution? Where? Please respond to questions relevant to the solution noted in the paragraph above, and indicate the annual budget allocated to supporting this solution, and from what sources.* |

Max. Characters: 2,000

1. **Clearly state what might make the solution better, more cost-effective, or more appealing than alternatives.\***

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| *What alternative solutions exist in the geographic area where the solution is implemented? What are the advantages of the solution compared to existing solutions? What is the total cost of the solution compared to alternative solutions? Which solution has the potential to have a greater impact per dollar than alternative ways of addressing the same development challenge?* |

Max. Characters: 4,000

1. **Please describe your study design and research methodology.\***

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| *Please include a) your research questions, b) sampling frame, c) power calculations, and, if a randomized control trial (RCT), d) your unit of randomization and randomization strategy, and e) any other details you think are needed to understand your study design.* |

Max. Characters: 4,000

1. **How will this research contribute to changes in policy and practice? How will you disseminate evidence generated?\***

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| *What are the policy questions that your evaluation addresses? Who are the consumers of evidence that you generate? How will evidence feed into policy decisions? What are the key barriers for adopting results and for taking the best solution to scale? Describe the scope for the best intervention to be scaled up and replicated in other contexts if the research shows positive results.* |

Max. Characters: 4,000

1. **Please describe the theory of change linking the solution to intended outcomes. What are your intermediate and final outcomes of interest and how will you measure these outcomes? How will you judge the success of your research with respect to adoption of results/scaling up of the best solution?\***

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| --- |
| *What is the causal chain linking the solution to the outcomes you seek to impact? Please list relevant outcomes, metrics for measuring outcomes, and how you intend to measure them (e.g., surveys, administrative data). What must occur in the short-, medium-, and long-term to ensure that research results are adopted by appropriate stakeholders? Which indicators will you use to gauge your success with respect to these steps? Please indicate the steps you will take to ensure your research influences policy/businesses (i.e., dissemination strategy).* |

Max. Characters: 2,000

1. **First, list and describe all major activities you will execute for the proposed project and the approximate amounts to be spent on each activity. Second, of the total budget, specify the total amounts to be spent on major budget categories (e.g., salaries, travel, data collection/analysis, implementation, R&D, other costs relevant to the innovation or solution).\***

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| *List all major activities in the order they will take place and indicate the approximate budget required for each activity and each major budget category. Amounts should be in US Dollars and estimates based on intentional and critical thought.* |

Max. Characters: 2,000

1. **What are the biggest challenges or risks you expect to encounter and what measures will you take to mitigate them?\***

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| --- |
| *All innovations and research face challenges in achieving scale. Please identify the most important challenges (e.g., issues generating revenue, supply chain issues, political economy issues, policy requirements, legal regulations, delays in roll-out, threats to validity of evidence, low statistical power) you may encounter and how you plan to address them.* |

Max. Characters: 4,000

1. **Please provide an overview of the lead implementing organization and include relevant past experience implementing similar activities. Describe why this organization is uniquely positioned and has the capacity to solve the problem. Please provide your organization’s Dun and Bradstreet Universal Numbering System (DUNS) Number.\***

|  |
| --- |
| *What is the lead implementing organization’s area of expertise and mission? Please provide detailed information on relevant past experience. Make sure to highlight the lead organization’s core competencies as they relate to addressing the problem statement.**What is your DUNS Number? Please register in the System for Award Management (SAM) at www.SAM.gov before submitting this application. A DUNS Number is required to register on SAM.gov. If you do not have a DUNS Number, please apply at https://fedgov.dnb.com/webform. DIV will confirm SAM.gov active registration using the DUNS Number provided in this application.* |

Max. Characters: 2,000

1. **Who are the key team members for implementation of grant activities and what is their level of effort (LOE)? \***

|  |
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| *Please provide a list of each key team member contributing to grant activities. For each team member, specify their percentage level of effort (LOE) for project activities, include a one or two sentence summary of relevant skills and experience, and describe how she/he will contribute to grant activities (i.e., CEO Jane Doe (50 % LOE) Doe has worked on a and b since 2004. She will be responsible for x, y, and z.).* ***Please DO NOT include entire CVs.*** *[Note: LOE is the percentage of 100% of an individual’s working schedule.]* |

Max. Characters: 2,000

1. **Describe key partner organizations, co-funders and/or major clients, and explain how they have demonstrated their commitment to participating in the project activities. What skills/experience or resources will they contribute to implementing or scaling the innovation? What are their roles and responsibilities?\***

|  |
| --- |
| *Do you plan to work with any non-governmental organizations, government ministries, service providers (i.e., health centers, schools), universities/research institutions, private sector companies, etc. at this stage? For each partner, co-funder, and major client, please specify whether they entered into a formal agreement or indicated verbal interest and indicate the specific contribution or role they will play. Please specify which organizations are providing financial support for this project and the amount committed. Lastly, if an innovation or impact evaluation depends on the support of another organization/institution to be implemented or scaled, please mention the extent to which the lead organization is working with them.* |

Max. Characters: 2,000

1. **Please provide up to three (3) professional references who can speak to the past performance and ability of the applicant.\***

|  |
| --- |
| *Please include references’ name, organization, email, and phone number. References should be able to attest to and validate the applicant’s ability to work effectively, achieve results, and successfully implement similar activities within the past three (3) years. Personal references are acceptable in cases in which a professional reference is not available.* |

Max. Characters: 2,000

1. **Please use the space below to list additional citations in support of this project. Only content written in the application will be reviewed; these citations will be used to verify factual accuracy if necessary.\***

|  |
| --- |
| *Please list citation URLs or publication information.* |

Max. Characters: 2,000

* *I understand that USAID/DIV may share this application, internally or externally, as part of the due diligence process or if USAID/DIV identifies opportunities to strengthen or fund an application by connecting with other USAID mechanisms, other potential funders, and/or external partners for appropriate consideration.*
* *By submitting this application, I certify that the answers to the questions are accurate to the full extent of my knowledge.*